

ACQUISITION OF SERVICES, July 13, 2016

- 12:10 : Welcome to the conference 4th Quarter DAU Lunch n Learn!

Ezzell, Richard A CIV DAU (US) - 12:08 : FAQ: How do we get our CLPs? DAU recommend 1.5 CLPs for each session completed and it is recommended that you apply for these CLPs through your agency's system (at DAU we use ACQTAS).

Guest:Driessen,Paul,CYSS - 12:32 : I have service contracts that provide instructional services to youth like karate, dance, gymnastics. Contracting always wants me to have a percentage based contract where I list the price and the vendor tells me what percentage of the gross that they want

Clemons, Monica E CIV MDA DA (US) - 12:51 : How does strategic sourcing impact bundling of contracts?

Brown, Angela J CIV USN (US) - 12:51 : Is the Senior Services Managers (SSMs) role likely to be at a PEO level (or higher or lower)?

Guest:Dempsey,Stephanie,AFLCMC/HBB - 12:56 : Where is the Logistician?

Ezzell, Richard A CIV DAU (US) - 12:57 : The Logistician should be an integral part of the team from beginning to end.

Werth, James M CIV USN NAVAIRWARCENWPNDIV (US) - 13:02 : Would you suggest this for IT Procurements of major purchases?

Ezzell, Richard A CIV DAU (US) - 13:02 : YES....

Werth, James M CIV USN NAVAIRWARCENWPNDIV (US) - 13:03 : I would assume for only major procurements. Can you suggest what type of procurements, i.e. certain dollar amounts, type of purchase, etc?

Ezzell, Richard A CIV DAU (US) - 13:03 : DODI 5000.74 have specific guidance on major procurements and they have some guidance for IT systems

Werth, James M CIV USN NAVAIRWARCENWPNDIV (US) - 13:03 : thank you.

Guest:Laing,Greg,AFLCMC/HBQB - 13:20 : Are there examples of how to write PWS language for working DMSMS cases

Guest:Laing,Greg,AFLCMC/HBQB - 13:22 : Okay sounds good, thank you

Zapata, Tiffany G CIV (US) - 13:24 : More of what you want the contractor to accomplish and less of they are to do it - Yes?

Zapata, Tiffany G CIV (US) - 13:24 : how they are to do it

Ezzell, Richard A CIV DAU (US) - 13:25 : Yes you want to be as descriptive of the requirement and task and not prescriptive..

Ferlaak, Gary W CIV (US) - 13:27 : Correct CDRL requirements based upon PWS. Is there a complete current DID list available?

Ferlaak, Gary W CIV (US) - 13:28 : There are more than one for different drawing packages.

Woods, Jeffrey R CIV USARMY ACC (US) - 13:29 : I'm wondering about the DID list thing myself -- was poking around ASSIST the other day, and had to guess keywords to find the right one.

Ferlaak, Gary W CIV (US) - 13:29 : Tailoring I understand, but finding DoD acceptable list is difficult.

Ferlaak, Gary W CIV (US) - 13:29 : Thank you.

Woods, Jeffrey R CIV USARMY ACC (US) - 13:30 : Thanks!

Cobb, Candace A CIV USN (US) - 13:33 : Where does the RMF fit into the process -- (will respond offline)

Ransom, Leah CIV USAF AFRL SPACE (US) - 13:33 : DAU SAM used to say DO give the QASP to KTR. Did SAM change their guidance?

Ransom, Leah CIV USAF AFRL SPACE (US) - 13:34 : correct

Ransom, Leah CIV USAF AFRL SPACE (US) - 13:34 : what is the ref / Reg from OSD that says don't give QASP to KTR?

Ferlaak, Gary W CIV (US) - 13:34 : CPARS required incentive?

Brown, Angela J CIV USN (US) - 13:34 : Would be helpful to see a written citation about the better practice about NOT giving the QASP.... Thought QASP was supposed to be provided to the CTR so they know the standards to which they will be held.

Brown, Angela J CIV USN (US) - 13:36 : I copy. PRS to CTR. QASP contains PRS.

Arthur, Lexine V CIV USARMY ACC (US) - 13:36 : Back in the day, we provided the QASP to the contractor so that they could develop a quality control program built around the government measurement.

Ransom, Leah CIV USAF AFRL SPACE (US) - 13:36 : You don't attach the QASP to contract. Instead you provide it to ktr outside of the contract and make it a "living" document so it can be changed where ever it is needed. That way the cotntract does not need to be modified whenever the qasp changes

Arthur, Lexine V CIV USARMY ACC (US) - 13:37 : Yes. The QASP is not incorporated in the contract, but it used to be issued with the solicitation.

Devisser, Robert R CIV USARMY ACC (US) - 13:37 : Those items are included in the Performance Requirements Summary.

Zapata, Tiffany G CIV (US) - 13:38 : Thank you for that explanation - I had the same question as Angela.

Ransom, Leah CIV USAF AFRL SPACE (US) - 13:38 : I'd love to see the additional info -- thank you

Ferlaak, Gary W CIV (US) - 13:39 : same here. thx.

Arthur, Lexine V CIV USARMY ACC (US) - 13:39 : The additional information would be great. Thanks.

Pemberton, Barbara J CIV USARMY PEO STRI (US) - 13:39 : I would like information also.

Sias, R L (Lee) CIV USN NAVAIRWARCENACDIV MD (US) - 13:39 : Likewise

Cobb, Candace A CIV USN (US) - 13:40 : Thx

Pugh, Jerry F CTR USAF AFLCMC BTLMGMT (US) - 13:40 : I would also like the information

Horne, William Lewis CIV (US) - 13:40 : I would also like the information, please.

Ezzell, Richard A CIV DAU (US) - 13:40 : In case we do not have your email addresses send your request either to Kim or Rick at the address given on the first slide.

Thomas, W H (PhD) CIV USN NAVSURFWARREN DAH VA (US) - 13:41 : The team is also helpful in sorting through the post-award protest.

Pemberton, Barbara J CIV USARMY PEO STRI (US) - 13:42 : Is audio being recorded for this presentation?

Ezzell, Richard A CIV DAU (US) - 13:42 : Yes

Pemberton, Barbara J CIV USARMY PEO STRI (US) - 13:43 : Thanks

Devisser, Robert R CIV USARMY ACC (US) - 13:44 : Where can I access the DAU ARRT?

Cobb, Candace A CIV USN (US) - 13:45 : Where can we go to access the recording, for later?

Ezzell, Richard A CIV DAU (US) - 13:45 : sam.dau.mil

Cobb, Candace A CIV USN (US) - 13:45 : Thank you.

Devisser, Robert R CIV USARMY ACC (US) - 13:47 : roger that, thanks

Guest:Laing,Greg,AFLCMC/HBQB - 13:48 : Great, thanks for the info

Nemoseck, Eric M CIV DAU (US) - 13:48 : Candace: recordings of LnL sessions can be found on the LnL blog: <a href="event:https://dap.dau.mil/cop/daullblog/default.aspx"><u>https://dap.dau.mil/cop/daullblog/default.aspx</u></a>

Ezzell, Richard A CIV DAU (US) - 13:48 : <a href="event:https://www.metricsthatmatter.com/url/u.aspx?137FF6A7B93454155"><u>https://www.metricsthatmatter.com/url/u.aspx?137FF6A7B93454155</u></a>

Cobb, Candace A CIV USN (US) - 13:48 : Thank you so much.

Guest:Bourrie,Daniel,MDA - 13:48 : THank you

Zapata, Tiffany G CIV (US) - 13:48 : Thank you1

Guest:Gonzalez,Sandra,NAWCWD - 13:48 : Excellent presenter. Thanks.

Dollarhide, Marsha L CIV DAU (US) - 13:48 : The recording will be posted to the DAU Lunch n Learn Blog site at: <https://dap.dau.mil/cop/daullblog/default.aspx>

Guest:Thach,Hoa,NAWCAD - 13:48 : Thank you...

Guest:Driessen,Paul,CYSS - 13:48 : how about my question? - (responding offline)

Olson, Dennis J CIV (US) - 13:48 : THANKS!!!

Arthur, Lexine V CIV USARMY ACC (US) - 13:48 : Thank you so much!!! Great class!!

Williamson, Darren L CIV DHA HEALTH OPNS (US) - 13:48 : GREAT PRESENTATION

Guest:Porter,Carolyn,SPAWAR - 13:48 : thank You.

Batey, Phillip L CIV USARMY PEO AVN (US) - 13:48 : Thanks

Woods, Jeffrey R CIV USARMY ACC (US) - 13:48 : Thank you!

Taylor, Anthony B CIV USAF (US) - 13:48 : Good presentation. Thanks!

Chu-Chang, Betty M CIV USN COMSPAWARSYSCOM CA (US) - 13:49 : Excellent presentation!!! Thanks!!!

Guest:Laing,Greg,AFLCMC/HBQB - 13:49 : That was excellent

Brown, Angela J CIV USN (US) - 13:49 : Excellent presentation and presenter. Good information.

Guest:Driessen,Paul,CYSS - 13:49 : I have service contracts that provide instructional services to youth like karate, dance, gymnastics. Contracting always wants me to have a percentage based contract where I list the price and the vendor tells me what percentage of the gross that they wan

Guest:Driessen,Paul,CYSS - 13:49 : Additional info for my question: So, if I have 80/20 split, to raise revenues by \$1, I have to charge \$5 extra so that the 20% (\$1) generates the revenue I need. I'd rather have vendor tell me \$XX/student/month and I'll set the price from there. Lowest bi

Guest:Driessen,Paul,CYSS - 13:49 : Qualifying bid range is also something that contract administrator wants. If a vendor can provide services for \$10 per student but I give \$13-\$25 as the qualifying range, then the \$10 vendor is disqualified even though they meet minimum qualifications.

Ferlaak, Gary W CIV (US) - 13:49 : fast but good!

Guest:Gonzalez,Sandra,NAWCWD - 13:49 : What about the downloading the evaluation?

Andrew, Theresa M CIV USN NAVAL SURF WAR CENT (US) - 13:50 : Thank you,

Guest:Driessen,Paul,CYSS - 13:50 : paul.t.driessen2.civ@mail.mil

Guest:Driessen,Paul,CYSS - 13:50 : Thanks!

Ezzell, Richard A CIV DAU (US) - 13:50 : <a href="event:https://www.metricsthatmatter.com/url/u.aspx?137FF6A7B93454155"><u>https://www.metricsthatmatter.com/url/u.aspx?137FF6A7B93454155</u></a>

Sias, R L (Lee) CIV USN NAVAIRWARCENACDIV MD (US) - 13:50 : Thank you

Ezzell, Richard A CIV DAU (US) - 13:52 : FAQ: How do we get our CLPs? DAU recommend 1.5 CLPs for each session completed and it is recommended that you apply for these CLPs through your agency's system (at DAU we use ACQTAS).

Brown, Angela J CIV USN (US) - 13:52 : I copy. Thank you!

Brown, Angela J CIV USN (US) - 13:53 : Thanks for keeping on top of this chat window, too.