

SOURCE SELECTION SIMULATION

TRIPLES

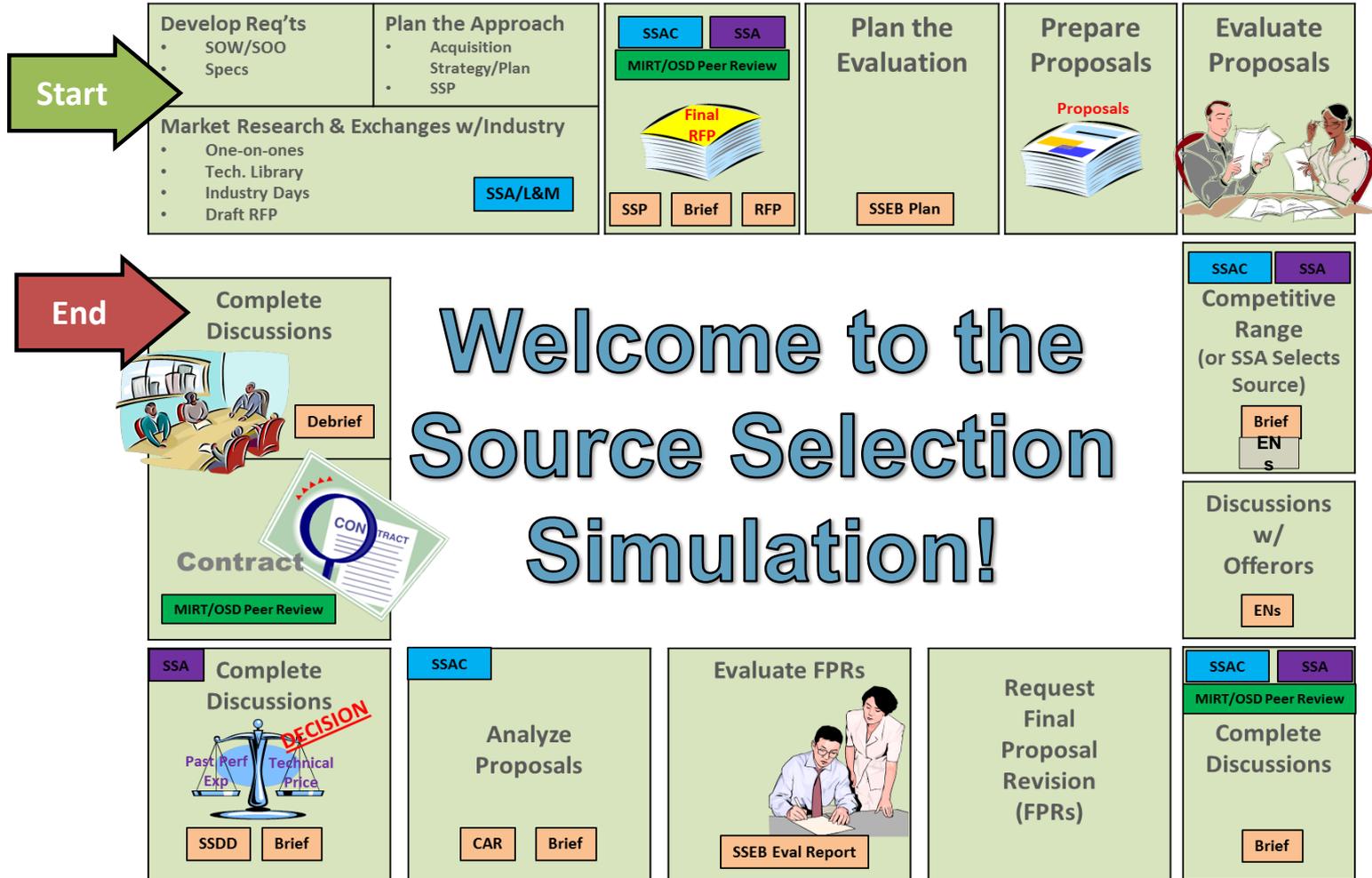
March 30, 2016



Edward A. Adkins
Professor of Engineering and Test
Consulting for Engineering/Test/Cybersecurity
Defense Acquisition University
South Region, Eglin Satellite Campus

www.DAU.mil

Source Selection Process Roadmap



Welcome to the Source Selection Simulation!



PURPOSE

Provide a “hands-on” source selection experience enabling you to understand the mechanics of the source selection evaluation and award decision process.

- Just-in-Time training for teams about to enter the source selection facility
- Look and feel of a source selection in four days
- Skills and tools available to effectively contribute

TRIPLE S FOCUS

In this SSS, your team will focus on a Technical Evaluation

- Cost/Price and Past Performance will have been evaluated for you

Four SSS roles have already been pre-predetermined:

1. SSEB Chair – Responsible for a full and consistent technical evaluation and all SSS documentation: RFP, NDAs, COIs, Contractor Proposals, Evaluation Briefings, Evaluation Notices, Evaluator Worksheets, etc... (via SSS Documentation Folder System)
 2. Weapon Capability Sub-factor Team Lead
 3. Logistics Sub-factor Team Lead
 4. Weapon Integration Sub-factor Team Lead
- } Communicate with FC

SCHEDULE – DAY 1

Day 1 - Schedule	Start/Stop
Introduction	0800-0815
Presentation - Course Overview	0815-0915
Break	0915-0930
Day 1 - Team Competition	0930-1000
Presentation - Initial Evaluation	1000-1100
Lunch	1100-1200
(SE 1-1, Part I) Exercise - Initial Eval/Eval Worksheets (EWs)	1200-1530
Break (as needed)	***
(SE 1-1, Part II) Exercise - Discuss Initial Findings w/ SFC & Team	1530-1600
(SE 1-1, Part III) Exercise - Meet with Sub-factor Chiefs/SSEB Chair	1600-1630

SCHEDULE – DAY 2

Day 2 - Schedule	Start/Stop
Day 2 - Team Competition	0800-0830
Presentation - Evaluation Notices (ENs)	0830-0930
Break	0930-0945
(SE 2-1, Part I) Exercise - Draft/Write ENs	0945-1030
(SE 2-1, Part II) Exercise - Discuss/Rewrite ENs	1030-1115
Presentation - Competitive Range	1115-1145
Lunch	1145-1245
(SE 2-2, Part I) Exercise - Draft Initial Eval Brief (IEB)	1245-1500
Break (as needed)	***
(SE 2-2, Part II) Exercise - Discuss/Finalize IEB with SSEB Chair	1500-1545
Break	1545-1600
(SE 2-2, Part III) Exercise - Brief IEB to Independent Review Team	1600-1645

SCHEDULE – DAY 3

Day 3 - Schedule	Start/Stop
Day 3 - Team Competition	0800-0830
Presentation - Discussions	0830-0900
(SE 3-1, Part I) Exercise - Conduct Discussions	0900-1000
Break	1000-1015
(SE 3-1, Part II) Exercise - Hotwash Discussions	1030-1100
Presentation - Final Proposal Revisions (FPRs)	1100-1130
Lunch	1130-1230
(SE 3-2) Exercise - Evaluate EN Responses	1230-1330
(SE 3-3) Exercise - Evaluate FPR	1330-1400
Break	1430-1500
(SE 3-4) Exercise - Create Sub-factor Summary Worksheets	1500-1700

SCHEDULE – DAY 4

Day 4 - Schedule	Start/Stop
Day 4 - Team Competition	0800-0830
Presentation - Final Evaluation Briefing (FEB)	0830-0900
Break	0900-0915
(SE 4-1) Exercise - Prepare FEB for SSA	0915-1130
Presentation- Pre-Award Documentation/Post-Award Activities	1130-1200
Lunch	1200-1300
(SE 4-2, Part I) Exercise - Present FEB to SSA	1300-1400
(SE 4-2, Part II) Exercise- SSA Observations/Hotwash	1400-1430
Break	1430-1445
(SE 4-3) Exercise - Debriefing Exercise/Hotwash	1445-1530
Survey	1530-1545
Final Round - Team Competition	1545-1600
Final Comments	1600-1630

FEEDBACK

- Triple S provides the team with a great head start.
- The Source Selection Facility people said they had not had a team come in ready to go as this team was. This saved as much as a week in the process.
- Although the forms and briefing charts were different the concepts were not.
- He commented that they had one teammate who had not been part of the Triple S and it was obvious. This person seemed to lag behind the others through the source selection.
- The Triple S was very valuable in building team cohesion as well.

FEEDBACK

- Director of Business Ops said it was the most positive feedback he has received on a DAU course.
- I received nothing but positive feedback from my team on your course, in fact, one said it was the best DAU course he had ever taken.
- After speaking with the team, they are most definitely better prepared to take on this upcoming source.
- Very impactful!
- HQ said our documentation was excellent.
- Everyone keeps asking, "Why haven't we done this before?"

CONTACT INFORMATION

Tom Elsesser

Professor of Contract Management

Defense Acquisition University

DAU South Region, Eglin Campus

102 West D. Ave, Suite 129

Eglin AFB, FL 32542

Phone: 850-883-4630

e-mail: thomas.elsesser@dau.mil



QUESTIONS?